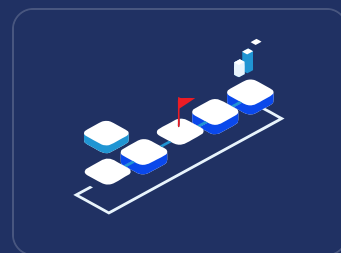


SALESFORCE · SALES CLOUD · FOUNDATION

Sales Cloud Foundation

A clean Sales Cloud foundation for a small team: one sales process, lead routing, email integration and your data loaded, live in 3 to 4 weeks.


PRICE
From \$10,000
TIMELINE
3-4 weeks
SIZED FOR
Up to 25 users
WHAT'S INCLUDED

- 1 discovery workshop (2 hours)
- Org settings, fiscal year and currency
- Up to 25 users, 3 profiles or permission sets, 1 role hierarchy (up to 3 levels)
- Standard objects: Leads, Accounts, Contacts, Opportunities, Activities
- 1 sales process with 1 opportunity record type and up to 8 stages
- Lead assignment rules (up to 5) and lead conversion mapping
- Up to 15 custom fields and 3 Lightning record pages
- Outlook or Gmail integration and Einstein Activity Capture
- 2 notification flows
- 5 reports and 1 dashboard
- Import of up to 10,000 records from 1 CSV source (accounts, contacts, open opportunities)
- 1 admin training (90 min) and 1 end-user training (60 min)

NOT INCLUDED

- Agentforce agents
- CPQ / Revenue Cloud
- Custom objects
- Territory management and forecasting
- Approval processes
- Integrations other than email and calendar
- Data from more than one source; closed opportunities and activity history

You provide

- Sales process and stage definitions
- User list with roles
- Import file in the template provided

Assumptions

- Sales Cloud Enterprise edition or above
- New or lightly used org

Done means: Users log in; pipeline, lead routing and conversion work in production; import reconciled to source counts; both trainings delivered.

Standard on every package. Every Launch package includes a named senior consultant from kickoff to go-live, a written project plan, weekly status, build and test in a sandbox where the platform has one, one UAT cycle, admin documentation, recorded training and 30 days of hypercare. Never included: software licenses, custom code unless listed, integrations not named, content beyond the numbers listed, legal or compliance approval, on-site work and travel.



Talk to a senior consultant

vantagepoint.io/packages/salesforce-sales-cloud-foundation

Book a free 30-minute CRM assessment: vantagepoint.io/get-started

Full scope, FAQs and the latest price are on the package page.