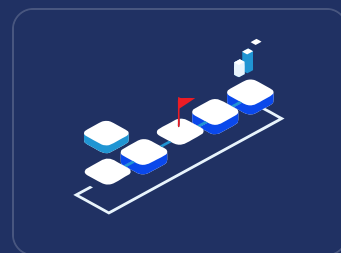


SALESFORCE · SALES CLOUD · ENTERPRISE

Sales Cloud Enterprise

Multi-business-unit Sales Cloud with territories, integrations, agents and governance, scoped after an assessment.



PRICE

Quote-based

TIMELINE

8-16 weeks

SIZED FOR

75+ users

WHAT'S INCLUDED

- Everything in Growth
- Multi-business-unit design (up to 3 units)
- Territory management
- Up to 3 Agentforce agents
- Up to 2 integrations from the MuleSoft or native connector list
- Custom Apex or LWC up to 40 hours
- Legacy CRM migration with mapping workshop (up to 250,000 records)
- Sharing and governance model; release process with change sets or DevOps Center
- Train-the-trainer

NOT INCLUDED

- Anything not in the signed SOW
- CPQ / Revenue Cloud unless quoted

You provide

- Executive sponsor and a business lead per unit

Assumptions

- Scope confirmed through a Salesforce Org Assessment before the SOW

Done means: Per the SOW definition-of-done checklist.

COMMON QUESTIONS

Why is Enterprise quote-only? Enterprise scope depends on how many business units, integrations and agents you need and how much custom development is involved. We quote it after a Salesforce Org Assessment, whose fee is credited against the package.

How long does an Enterprise implementation take? Typically 8 to 16 weeks, depending on integrations and migration volume.

Standard on every package. Every Launch package includes a named senior consultant from kickoff to go-live, a written project plan, weekly status, build and test in a sandbox where the platform has one, one UAT cycle, admin documentation, recorded training and 30 days of hypercare. Never included: software licenses, custom code unless listed, integrations not named, content beyond the numbers listed, legal or compliance approval, on-site work and travel.



Talk to a senior consultant

vantagepoint.io/packages/salesforce-sales-cloud-enterprise

Book a free 30-minute CRM assessment: vantagepoint.io/get-started

Full scope, FAQs and the latest price are on the package page.