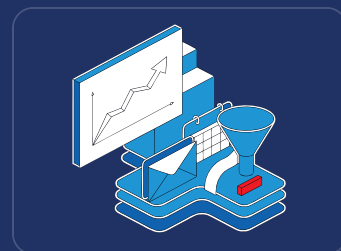


Sales Hub Foundation

Sales Hub set up by a senior consultant in 3 to 4 weeks: one pipeline, sequences, meeting links, your data imported and your team trained. Replaces HubSpot's paid onboarding.


PRICE
\$7,500
TIMELINE
3-4 weeks
SIZED FOR
Up to 15 reps
WHAT'S INCLUDED

- 1 discovery workshop (2 hours)
- Account defaults, users and teams (up to 15 users)
- 1 deal pipeline up to 8 stages with required properties
- Up to 20 custom properties
- Contact, company and deal record layouts
- Email and calendar connection; meeting links (up to 15)
- 3 sequences built from client copy; 5 email templates
- Lead and deal assignment rules
- Import of up to 10,000 records from CSV
- 1 sales dashboard
- 1 admin and 1 rep training

NOT INCLUDED

- Breeze agents
- Quotes, CPQ and Commerce Hub
- Custom objects
- More than 1 pipeline
- Integrations beyond email and calendar
- Forecasting and playbooks
- Migration from another CRM

You provide

- Pipeline stages and definitions
- Sequence copy
- Import file in our template

Assumptions

- Sales Hub Professional or above

Done means: Reps work deals in the pipeline; sequences send; import reconciled; trainings delivered.

COMMON QUESTIONS

How much does a HubSpot Sales Hub implementation cost? Foundation is \$7,500 fixed for up to 15 reps, delivered in 3 to 4 weeks. Growth, for 15 to 40 reps with three pipelines, automation, forecasting and a Breeze agent, is \$14,500. Enterprise is quoted.

Do we still need to buy HubSpot's onboarding? No. This package replaces HubSpot's paid onboarding for Sales Hub. HubSpot invoices your subscription; Vantage Point invoices the implementation.

Standard on every package. Every Launch package includes a named senior consultant from kickoff to go-live, a written project plan, weekly status, build and test in a sandbox where the platform has one, one UAT cycle, admin documentation, recorded training and 30 days of hypercare. Never included: software licenses, custom code unless listed, integrations not named, content beyond the numbers listed, legal or compliance approval, on-site work and travel.



Talk to a senior consultant

vantagepoint.io/packages/hubspot-sales-hub-foundation

Book a free 30-minute CRM assessment: vantagepoint.io/get-started
Full scope, FAQs and the latest price are on the package page.